Applicable to both lawyers and non-lawyers, this short course is designed to help individuals respond to the unique challenges presented when conducting commerce across multiple jurisdictions and markets.

Participants will gain a solid understanding of the key core aspects of international commercial law and its applications and implications in an increasingly globalised world.

Held over four days, individuals can undertake any number of individual modules or the entire series.

Participants with no prior experience of commercial law would be advised to attend Module One before attending any others.

Module One - Introduction to International Commercial Law
17 February, 9am to 4.45pm

Content covered includes:
- The principals and regulation of commercial law
- Legal differentiation between sales and trade/commerce
- Nature of commercial regulation
- Sources of law in commerce
- Identifying internationality in commerce
- Challenges in balancing morality and ethics of business and law
- Challenges of regional diversification

Module Two - Fundamentals of International Contract Law
18 February, 9am to 12.30pm

Content covered includes:
- Fundamental principles of commercial contracting
- Negotiation of commercial contracts
- Composition of commercial contracts
- Strategies for dealing with contract law in an international context
- Introduction to basic conflict of laws
Module Three - Introduction to International Commercial Dispute Resolution
18 February, 1.15pm– 4.45pm
Content covered includes:
- Techniques for resolving international commercial disputes including; litigation, arbitration, mediation, negotiation and settlement as well as combined forms
- Identification and analysis of challenges, in particular enforceability
- Significance of party autonomy

Module Four - Harmonising and Unifying International Commercial Law
19 February, 9am-4.45pm
Content covered includes:
- Emergence of globally shared modern uniform laws
- How to make global law
- What distinguishes textual uniformity from applied uniformity
- When is a uniform law a ‘success’
- How do we ensure applied uniformity

Module 5 - International Documentary Sales
20 February, 9am-4.45pm
Content covered includes:
- What distinguishes documentary sales from ordinary transactions
- What are the roles of the documents and the implications on the parties
- What obligations do various trade terms infer, and what consequences does this have for the multi-layered commercial transaction
- The utility of INCOTERMS in regulating neutral international definitions

Key trade terms addressed include CIF, FOB and FAS

Legal CPD
This course attracts Legal CPD points. For more information visit law.uwa.edu.au/ficl

Fees
- $825 per full day module
- $420 per half day module
- $3,300 full short course
  All prices include GST

Venue
The University of Western Australia
Room 2.94 - Law Postgraduate Seminar Room
Law Administration Building, Hackett Drive, Entry 1

Register
Applicants can register online at:
law.uwa.edu.au/ficl

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